



**Chief Executive Officer  
Women Business Leaders of the  
U.S. Health Care Industry  
Foundation**

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**EDUCATION:**

B.S., University of Maryland

**PRESENT BOARD POSITIONS:**

Board of Directors, Schooner Healthcare Services

Advisory Board, Case Management Leadership Coalition

Chair, Annapolis Recreation and Parks Advisory Board

Accreditation Review Committee, Healthcare Quality Association on Accreditation (HQAA)

**PRIOR BOARD POSITIONS:**

Advisory Board, Medtrade

Editorial Board, *Continuing Care*

Editorial Board, *The Case Manager*

Advisory Board, National Managed Health Care Congress

Editorial Board, *HomeCare*

Advisory Board, National Managed Health Care Congress

Advisory Board, Managed Home Care Congress

Joint Commission on Accreditation of Healthcare Organizations, Professional and Technical Advisory Committee of Homecare

Board of Directors, Executive Committee, Maryland Recreation and Parks Association

Advisory Board, Anne Arundel County Social Services

Board of Directors, Founder, Maryland Association of Senior Centers

Board of Directors, Wardour Community Association

Board of Directors, Maryland Association of Home Care

Capital Area Home Care Association

Board of Directors, Community Health Accreditation Program (CHAP)

## C. Taney Hamill

C. Taney Hamill is the Chief Executive Officer for the Women Business Leaders of the U.S. Health Care Industry Foundation (see [www.womenleadinghealthcare.org](http://www.womenleadinghealthcare.org)). In this role she manages a non-profit foundation established to address the unmet needs of the senior executive women of the U.S. health care industry. The mission of the foundation is to help senior executive women in the health care industry improve their businesses and continue to grow professionally. Her offices are located in Washington, D.C. and Annapolis, MD.

Previously, Ms. Hamill was a Principle with the retained executive search firm of Javelin Partners. Javelin Partners specializes in the acquisition of senior executive talent at the Director level and above for clients in the health care, non-profit, technology, professional services and digital media industries.

Prior to Javelin Partners Ms. Hamill was Vice President of Corporate Development at the newly merged association -- America's Health Insurance Plans. This is the national trade association for payors, such as managed care organizations. In this position she was responsible for the Association's business development. She expanded the non-dues revenue base for the Association by interfacing with non-members to develop opportunities for support.

Before the merger, she was responsible for all revenue generation for the Health Insurance Association of America in Washington, DC. As Senior Vice President of Membership and Business Development, she played a central role in HIAA's membership retention and recruitment activities, as well as development of business, sponsorship and revenue activities. Her oversight included the association's insurance educational programs, meetings (including the annual Insurance Forum and Exhibition), and business development. Maintaining close liaison with senior executives at member companies, Ms. Hamill identified needs for new member services. She developed non-dues revenue programs and expanded the exhibition and trade show program.

Preceding HIAA, Ms. Hamill was Vice President of Business Development at URAC, the American Accreditation Healthcare Commission. She was responsible for all revenue related to the sales and marketing of URAC credentialing products, services and businesses.

Among her key contributions were developing and executing a public relations campaign for URAC's programs and products and an exhibiting and tradeshow program, and by establishing an outreach program that resulted in national speaking opportunities and written communications spots for senior staff and board members.

As Director, Healthcare and Business Development at the National

C. Taney Hamill

Biographical Statement (cont'd)

Association for Medical Equipment Services (NAMES), the national trade association for home care companies. Ms. Hamill was responsible for the strategic position and image of the association, led the development of new services and products, strategic business opportunities and program development. She created the nationally acclaimed program "Operation Build Trust," fraud and abuse counter-initiative and a marketing campaign to educate third-party payors about the home care industry. She represented the home care industry nationwide, provided consulting services to managed care providers, and developed an outreach program to the health care communication industry.

While Vice President at Primacare Mid-Atlantic Health Resources, a homecare respiratory, home medical equipment, and infusion therapy company. Ms. Hamill developed the company's managed care division and managed the sales staff in three regions. As Director of Sales and Marketing she grew gross revenues to \$2.5 million in three years from startup. Prior to these positions, she held key sales and marketing positions in the home health care market and focused on social service and governmental industries.

Ms. Hamill is a frequent contributor to industry and trade association journals and she is an invited speaker at national and regional conferences. Ms Hamill has completed extensive additional course work in sales and marketing skills. She lives in Annapolis, Maryland, with her daughter, Kate and dogs Bess and Jake. Ms. Hamill enjoys sailing, golfing, and volunteers in many community projects, including serving as Chair of the Annapolis Recreation and Parks Advisory Board.